



CONSTRUCTIVELY SPEAKING



Sunbelt Rentals Relies on J&S

Sunbelt Rentals, the premiere rental equipment company in the U.S., has once again partnered with J&S Construction to complete renovations to one of its popular sites, located at 8819 Kingston Pike in Knoxville.

J&S Construction recently finished upgrades to the company's Chattanooga facility as well as its location in Dalton, Ga.

The Knoxville-remodel began in March and consists of a complete renovation of the approximately 14,000 square-foot facility, including an updated showroom, offices, and warehouse as well as demolition/reconstruction of existing rooms to create a more cohesive work environment.

Tile flooring will be installed in all restroom areas while the training room and manager offices will receive new carpet. Epoxy flooring will be added to the showroom, warehouse, and all other areas.

The exterior of the facility will also receive a face-lift, including updated exterior and installation of larger overhead doors. New fencing, landscaping and gates will also be added.

To find a location near you, visit www.sunbeltrentals.com.

J&S Heads to East TN with Johnstone

J&S Construction® will soon begin its third ground-up facility for Johnstone Supply, an industry-leading cooperative distributor of HVACR parts and products.

The new 19,382 square-foot facility, located in Johnson City, Tenn., will be a pre-engineered metal building with an upgraded exterior utilizing an insulated metal panel (IMP) system. The IMP system enhances the exterior appearance while also achieving higher R-values and a finished interior surface. When these systems are combined with energyefficient LED lighting throughout the facility, the company will experience lower utility bills to assist with ongoing operations.

Johnstone Supply's newest Tennessee site will include office space, a showroom with exterior storefront glass, a large training room area, break room, restrooms, warehouse space, one dock and three ground level entry doors.

During the design phase, J&S Construction worked with the Owner and civil engineer to ensure the building was best situated for the layout of the property to ensure efficiency for both Johnstone Supply and its customers.

This project is scheduled to be completed by the end of October in coordination with the Owner's desired timeline.

J&S Construction is nearing completion of Johnstone Supply's new Cleveland location, a 12,000 square-foot, ground-up facility and has finished more than 15 projects for the Johnstone Supply family over the last 20 years.

With more than 425 locations across the U.S. and Canada, this facility will give Johnstone Supply the ability to serve another Tennessee county and provide exceptional care of HVAC contractors. For more information, visit www.johnstonesupply.com.



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J&S Helping Clayton Supply® Enter the Nashville Market

J&S Construction has teamed up with Clayton Supply, a division of Clayton Home Building Group® and Maryville-based home-building company, to complete a full renovation to the office space of a 130,000 square-foot manufacturing facility in Westmoreland, Tenn.



An exterior perspective of the updated Clayton Supply in Westmoreland, Tenn.

Clayton Supply will devote the Sumner County site to a new panel construction division, with the primary focus being pre-manufactured assemblies for on-site home builders. Scheduled for operations to begin later this year, the plant will be responsible for the manufacturing of wall panels and trusses for single-family and multi-family homes in and around the Nashville market.

Demolition is complete and renovations are underway at the site's 19,000 square-foot office area as J&S Construction is working to create an inviting space, complete with raised ceilings and a bistro café. New storefronts and curtainwall systems will be added to both the interior and exterior, and intricate wall elevations will be incorporated that will taper the demising walls, providing suitable areas for a main lobby with curved walls, cubicles and a café.

Modifications and fabrications of steel beams will be essential for J&S Construction to be able to accommodate the new chic design; and J&S Construction will install structural beams to avoid the need for additional columns.

A new entry vestibule with exposed architectural truss system will be incorporated that will give way for a new cozy, outdoor seating area.

All mechanical, electrical, plumbing and fire suppression systems will also be replaced.

Clayton Supply looks for this facility to create approximately 110 jobs in Sumner County. For more information, visit claytonhomes.com.

J&S Can Handle Your Insurance Repairs

Cookeville and other areas of Middle Tennessee are still picking up the pieces following the devastating March 3 tornadoes. Many residents and business owners may find it difficult to get started or even manage the entire process.



J&S Construction crews worked to clear roadways, assisting first responders following the overwhelming March 3 storm damage.

Our Insurance and Restoration Team (IRT) is able to take this burden off of you. We are prepared to come to your site and assess damages, and have the estimating software required by most insurance companies to ensure your repairs are accurately submitted.

J&S Construction is a certified professional through IICRC (Institute of Inspection, Cleaning and Restoration Certification) which designates a high level of understanding and practice in the cleaning and restoration industry. IICRC Standards are developed to provide the highest quality concepts, terminology, and procedures recognized in this business.

Our team is comprised of well-trained, knowledgeable individuals who are capable of repairing any loss, regardless of its size or nature, and the IRT project management staff will work with your insurance company to create an accurate estimate for quality repairs.

If you are in need of 24-hour emergency services or have restoration needs, contact our office at 1-800-933-1121.

All in the Family

Birthdays

April
Jason Ross..... 4/1
Emma Jean Puckett..... 4/23

May

Jesse Mann..... 5/5
Joe Muscarnero..... 5/9
Bill Stephens..... 5/17

June

Phil Adams..... 6/1
Ryan Williams..... 6/1
Stephen Conley..... 6/18
Levi Whittaker..... 6/27

Anniversaries

Tricia and Joey McNeiece.....4/7
Kristi and Brian King.....4/8
Kathy and Tom Thompson..... 5/5
Jenny and Josh Stites.....5/6
Glenda and Robert Bean.....5/12
Stefanie and Andy Stites.....6/4
Rebecca and Levi Whittaker.....6/7
Abby and Kota Goodwin.....6/17
Lisa and Danny Hatfield.....6/18
Lisa and Bryan Cole.....6/21
Anita and Jerry Brown.....6/25

Congratulations for Births:

Mariam and Brett Nash - Son
Born March 5, named Lloyd James (L.J.)

Special Prayers Continue:

We are forever grateful for your prayers and continued support as our community rebuilds together following the tragedy of the March 3 tornado. Please continue to keep all families affected in your thoughts and prayers in the months to come as they rebuild their lives.



WHAT WE ARE ALL ABOUT

J&S Construction Customer Evaluation Form
March 9, 2020

Project Name: Eye Centers of Tennessee Remodel - Cookeville, TN Project Number: 20-000316

1. Please rate J&S Construction's performance on this project in the following areas:

	Delighted	Pleased	Satisfied	Disappointed
Quality of Workmanship	4	3	2	1
Communications	4	3	2	1
Scheduling	4	3	2	1
Job Site Appearance	4	3	2	1
Project Design	4	3	2	1
Attention Given to Your Project	4	3	2	1
Responsiveness of Project Managers	4	3	2	1
Responsiveness of Field Supervisors	4	3	2	1
Responsiveness of Salesman	4	3	2	1
Performance of Field Crews	4	3	2	1
Project Price	4	3	2	1

2. Of the following, which best describes your overall impression of J&S Construction's performance on this project: Delighted Pleased Satisfied Disappointed

3. Would you use J&S Construction for future projects? Definitely Probably Probably Not Definitely Not

4. Was your project completed within the required time? Yes No

5. What is the most important factor to you when choosing a contractor?
Business efficiency

6. When you think about the entire process of this project, is there any particular instance, person or situation that you recall being either positive or negative?
Eyes, Mike, Kalie, Jimmy, Safety!

7. If you have used other construction companies in the past, how does J&S Construction compare?
Beyond the best! Incredible

8. Could you offer any ideas on how we could improve our level of service to our clients?
None -> wish I could give more constructive criticism

9. May we may publicize your response in future company publications? Yes No

Signature (optional): *[Signature]*

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Safety a Must for J&S Team

According to the Bureau of Labor Statistics, construction work is one of the most dangerous professions in our country. But with more than 1,060,175 man hours worked since a lost-time accident, J&S Construction is celebrating almost six years of working safely out in the field.

Employees know this company record came not by accident, and the J&S Construction team continues to push safety as the driving factor for its success.

The company holds monthly, on-site training events in which all members are encouraged to attend and freshen and/or gain new skills. All field team members are routinely trained and certified on the safe operation of machinery and equipment regardless of their experience level or tenure, and are empowered to speak up if they notice an unsafe work environment or hazard.

Each year, J&S employees log hundreds of hours in safety training, renewing their commitment to a safe environment.

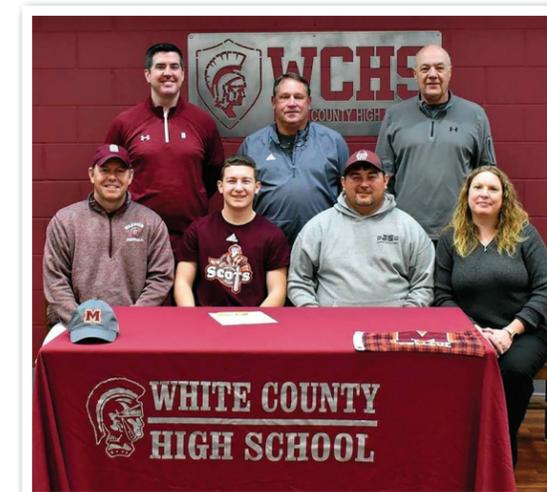
"Safety is not just a box we check, but it is a part of our culture and is baked into every job we do," said Jack Stites, CEO of J&S Construction. "As a company, nothing is more important to us than having everyone return home to their families as they left that morning."

Congrats to our J&S Team for your tireless efforts to stay safe!

J&S' Cole Signs with Maryville Scots

Bryson Cole recently joined the J&S team alongside his family (Bryan - father; Buford - grandfather; and Shane - uncle) who all specialize in pre-engineered metal building installations and other steel fabrication work.

Bryson, a senior at White County High School and a four-year member of the WCHS Warrior football program, has signed with Maryville College to continue his football career while studying civil engineering.



The Coles have dedicated almost 40 years of combined service to J&S Construction. Bryson has a certification in OSHA-10 as well as in precision measurement instruments.

Congrats Bryson, and Go Scots!

Photo ID, from left: Coach Mark Frasier, Bryson Cole, Bryan Cole, Lisa Cole, Principal Grant Swallows, Coach Greg Segraves, and athletic director Terry Crain. Photo Courtesy: SpartaLive.com.

Why TEAM-BUILD?

J&S Construction's Design-Build concept is based on a TEAM approach:

Together **E**ngineers **A**rchitects **M**anagers

All design and construction services are wrapped up in one contract, providing a **single source** of responsibility with diversified perspectives from all TEAM members.

Early cost is determined to ensure project is **within budget constraints**.

Design and pricing phases are synchronous, allowing **construction to start 20% sooner** than traditional delivery systems.

Final accountability is placed with J&S Construction as the leader of the TEAM-Build delivery system.

Numbers Matter:

Metric	TEAM-Build vs. Design-Bid-Build
Project Cost	6.1% lower
Construction Speed	12% faster
Delivery Speed	33.5% faster
Cost Growth	5.2% less
Schedule Growth	11.4% less

Source: Construction Industry Institute (CII)/Penn State research comprising 351 projects ranging from 5K to 2.5M square feet. The study includes varied types and sectors.

Trusting God in Hard Times

“As a child of God, you ought to expect God to answer your prayers. Do you ask God to do something without adjusting your life to what you are praying? If you are praying for revival, how are you preparing for its coming? If you are praying for forgiveness, are you still living with guilt? If you have asked God to provide for your needs, do you remain worried and anxious? Ask God to increase your faith, and then begin living a life that reflects absolute trust in Him.” Henry Blackaby

We all want God to answer our prayers. We believe in the power of prayer, but when it comes down to our own individual lives and our own problems, we often don't have the faith to believe God will answer.

The times we are living in are difficult. We are often trapped by our unbelief and fear, but God is preparing us for the end-time harvest. He wants to enlarge our territory. He wants to bless us with increase, because His nature is to care and bestow divine favor on us.

We are the ones who limit Him because of our lack of trust and our fear of stepping out in faith. The truth is that the things we do for God should be outside of our own ability and should be trusting in His supernatural ability.

When we back away from dependence and trust in God, we are not living by faith. He wants us to trust and obey His Word. He wants us to be strong and courageous. We need to be willing to attempt things big enough that unless God's steps in, we are sure to fail.

This is the kind of trust and dependence He is looking for in our life. We need not be shaken. He can break through every obstacle. He is the God of the impossible! God is ALWAYS our source of protection, strength and peace during unknown times.

Do not be anxious about anything, but in every situation, by prayer and petition, with thanksgiving, present your requests to God. And the peace of God, which transcends all understanding, will guard your hearts and your minds in Christ Jesus. (Philippians 4:6-7)

(Retrieved from: <https://www.crosswalk.com/faith/prayer/a-prayer-for-trusting-god-in-hard-times.html>)

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