



CONSTRUCTIVELY SPEAKING



J&S Construction recently broke ground on a new distribution site in Crossville, Tenn., and is currently pouring the slab for the 300,000 square-foot building.

Crossville's CoLinx Adds New Facility

CoLinx LLC, a manufacturer-owned provider of shared e-commerce and logistics services in North America, will be opening a new 300,000 square-foot distribution center at its Crossville site in the spring of next year.



Work is underway as J&S Construction® is pouring the slab for the pre-engineered metal building that will span almost seven acres. The industrial expansion will make this site one of the Upper Cumberland's largest distribution centers and will provide several hundred new jobs to the area.

The new center will be adjacent to the facility's current location off Genesis Road and will include office space, a clerical area, restroom facilities, a breakroom area and maintenance space.

Production needs of the owner require a tight schedule for this project and J&S Construction will be responsible for completing all work within a nine-month time frame.

Founded in 2001, CoLinx has grown to include warehousing operations in four U.S. locations, two Canadian locations, and global e-commerce operations headquartered in Greenville, S.C. The company employs over 1,100 people billing over \$100 million annually in service revenue. For more information, visit www.colinx.com.

AECOM Teams Up with J&S

AECOM, an American multinational engineering firm, has retained J&S Construction through its Environmental Services Division for remediation work of an eight-story, retirement center.

The building owner was in the beginning stages of replacing the exterior façade at one of its facilities and determined remediation work was required.

The owner contracted AECOM to investigate and determine the site's issues and recommended J&S Construction based on a prior working relationship. AECOM then interviewed and selected J&S Construction as the contractor to complete the needed scope of work for this facility.

Work includes remediation of the majority of the facility's 125 assisted living spaces as well as remediating several common areas to ensure the occupants have the best environment possible. Work efforts are expected to continue on this project throughout 2020.

J&S Construction's remediation services include roofing, mitigation services, fire and smoke, content pack outs, large structure dry-outs, disaster management, emergency water removal, odor removal, content storage/cleaning, complete restoration, crime scene cleanup, vandalism cleanup, as well as complete upholstery, drapery and floor cleaning.



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Clarksville's Tylertown Church to Debut New Facility in the Spring

J&S Construction has worked closely with Living Hope Baptist Church, based in Clarksville, Tenn., to design its newest church plant, Tylertown Church. The new site, located off Tylertown Road, will serve a dual function as both a church and daycare. The proposed location is tucked within a residential community, creating a critical component to the design concept used. While many church buildings have open doors just one or two days a week, Tylertown Church will be available to serve surrounding families every day of the week.

As the church's design-builder, J&S Construction was tasked to design a building that would meet multiple requirements. The church selected J&S Construction because they needed a project delivered within their established budget. Functionality was also a critical element when designing the facility. The building will need to serve as a place of worship on Sundays as well as operating as a child care facility throughout the week.

J&S Construction worked with the Building Committee to ensure the design of the building would blend well with the surrounding neighborhood and added several concepts found in some of the nearby homes.

The proposed 10,000 square-foot facility will be wood-framed construction with a mixture of Hardie siding and stone wainscot exterior with a shingle roof. A covered drop-off will be constructed on the front, giving the building added interest and curb appeal. The interior will boast 12' ceilings throughout most of the facility and will have even taller ceilings in the Worship area. Some of the other interior spaces will include the Pastor's office, a modern foyer, multi-function room, classrooms with large windows, kitchen, pantry, daycare office, resource room, closets and restrooms.

The project is expected to take approximately five months to complete from commencement. We are excited to have this new relationship with Living Hope Baptist Church and Tylertown Church and look forward to celebrating a successful completion in 2020.



Cookeville Industrial Plant Expands

Construction has begun on a 10,000 square-foot, building expansion at Flexial Corporation's Cookeville site. Flexial is recognized as the pinnacle of high aspect bellows engineering and has become the preferred supplier of accumulators, sensors, and seals servicing the commercial and military aircraft, space, and down-hole, oil, and gas markets.



While a facility expansion has many benefits, it can actually be more complicated than starting fresh with a new building. J&S Construction worked with both the building's owner and Flexial to design the addition to include new offices, a conference room, new testing and warehouse areas and truck docks.

The scope will also include remodeling a portion of the existing 35,000 square-foot facility which J&S Construction originally constructed for the building owner in 1988.

Flexial will continue to use the facility during construction as certain portions of work cannot be delayed or shut down. The facility expansion will keep production in Cookeville and continue strengthening our local economy.

Construction is scheduled for completion by February 2020.

Started in 1994, Flexial was the first welded bellows company to become a certified supplier listed in the International Aerospace Quality Group (IAQG) OASIS database and is recognized as the pinnacle of high aspect bellows engineering. For more information, visit www.flexial.com.

All in the Family

Birthdays October

Bryan Cole.....10/11
Kevin McCaleb.....10/15
Carleton Benford.....10/30
Dave Robinson.....10/31

November

Ron Reading.....11/12
Steve McDaniel.....11/25

December

Ryan Morris.....12/08
Michael Christie.....12/13
Stefanie Stites.....12/21
William Hieatt.....12/22
Randy Cooper.....12/25
Jerry Brown.....12/29
Jarrad Pechie.....12/29
Stanley Smelt.....12/31

Anniversaries

Elizabeth and Dave Robinson.....10/13
Tammy and Skip McDonald.....11/18
Katrina and Joe Muscarnero.....11/24
Mariam and Brett Nash.....12/14
Abby and Ryan Williams.....12/21
Nita and Jimmy Smith.....12/31

Congratulations for Births and Additions:

Kristi and Brian King - Daughter

Adopted in October, named Makenna Marie

National Adoption Day Nov. 23, 2019

National Adoption Day is a collective effort to raise awareness of the more than 123,000 children waiting to be adopted from foster care in the U.S.

Adoption is near and dear to the hearts of the J&S family. In fact, 18% of the employees here at J&S Construction have been directly involved with adoption while an even higher percentage have been indirectly involved through prayer and financial support. Over the last five years, the J&S Construction Employee Charitable Foundation has donated more than \$15,000 to assist in employee's adoption fees as well as supporting local adoption services around the Upper Cumberland, and all donations were then matched by the company dollar for dollar.

A family, giving love, personal care and stability, will help the child to thrive. To learn more, visit www.nationaladoptionday.org.

"Whoever receives one little child like this in My name receives Me."
Matthew 18:5

Building Out a Desired Space

Middle Tennessee is seeing a growing demand for tenant improvements as infill projects continue to grow beyond historic numbers.

A preferred tenant improvement contractor in Middle Tennessee, J&S Construction specializes in tenant improvements, remodels, additions and retrofits and can deliver your client a quality product on time and within budget.

J&S Construction can work with you and your tenant to design a new or updated space that meets any need.

Our extensive portfolio includes Class A office space, retail, restaurants, hospitality and a myriad of other specialty projects. Some of the trends we have integrated for corporate office buildouts include: creating an agile space, integrated technology, environmental branding, built-in amenities, cozy settings, and a variety of textures and finishes.

In today's environment, spaces need to be flexible and easily interchangeable.

Our design team can assist you in creating a beautiful space for clientele or employees to enjoy while meeting regulatory requirements for fire safety, accessibility, seismic and sustainability standards for Agency Specific Requirements.

J&S Processes Make an Impression

A new dental practice will be opening in Lenoir City as renovations are underway at the East Broadway site in the heart of downtown. J&S Construction worked with Dr. Joseph Blalock, DDS, to design a stylish, yet cozy, office that will maximize all usable space within the existing footprint and become conducive to high-performance dentistry.



The Crossville native will soon showcase a complete interior and exterior renovation to his new clientele in December of this year. The exterior's facelift will include the E.I.F.S. being completely resurfaced, the elimination of existing archways, and all existing columns and entryways being wrapped with a stacked stone.

The new office design includes a spacious waiting area, five surgery rooms, a new lab and sterilization area, panoramic x-ray, break room, storage room, offices, mechanical room and restrooms. High-end finishes will be incorporated throughout including the popular luxury vinyl plank flooring, quartz countertops with custom cabinets, and a stone-wrapped reception desk.

The project was designed in an effort to meet the Owner's budget and included budget restraints, quality finishes and a quick completion timeline. Whether you are an orthodontist, oral surgeon, pediatric dentist, periodontist, endodontist or laser or cosmetic dentist, J&S Construction understands the process of building around your critical needs.



J&S Construction
Customer Evaluation Form
July 30, 2019

Project Name: THK Rhythm North America - Building #3 Expansion - Sparta, TN Project Number: 18-000899

1. Please rate J&S Construction's performance on this project in the following areas:

	Delighted	Pleased	Satisfied	Disappointed
Quality of Workmanship	4	3	2	1
Communications	4	3	2	1
Scheduling	4	3	2	1
Job Site Appearance	4	3	2	1
Project Design	4	3	2	1
Attention Given to Your Project	4	3	2	1
Responsiveness of Project Managers	4	3	2	1
Responsiveness of Field Supervisors	4	3	2	1
Responsiveness of Salesman	4	3	2	1
Performance of Field Crews	4	3	2	1
Project Price	4	3	2	1

2. Of the following, which best describes your overall impression of J&S Construction's performance on this project: Delighted Pleased Satisfied Disappointed

3. Would you use J&S Construction for future projects?
 Definitely Probably Probably Not Definitely Not

4. Was your project completed within the required time?
 Yes No

5. Which of the following items are most important to you in choosing a contractor?
Please rank from 1 to 7 (1 being most important):
Experience Price Design Capabilities
Ability to Meet Schedule Quality Reputation Other

6. When you think about the entire process of this project, is there any particular instance, person or situation that you recall being either positive or negative?

7. If you have used other construction companies in the past, how does J&S Construction compare?
With J&S there were no surprises. Everything as either how small or large it was communicated very well.

8. Could you offer any ideas on how we could improve our level of service to our clients?

If you have any additional comments, please use the back of this page.

Signature (optional): *David Haller*

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WHAT WE ARE ALL ABOUT

Why TEAM-BUILD?

J&S Construction's Design-Build concept is based on a TEAM approach:

Together **E**ngineers **A**rchitects **M**anagers

All design and construction services are wrapped up in one contract, providing a **single source** of responsibility with diversified perspectives from all TEAM members.

Early cost is determined to ensure project is **within budget constraints**.

Design and pricing phases are synchronous, allowing **construction to start 20% sooner** than traditional delivery systems.

Final accountability is placed with J&S Construction as the leader of the TEAM-Build delivery system.

Numbers Matter:

Metric	TEAM-Build vs. Design-Bid-Build
Project Cost	6.1% lower
Construction Speed	12% faster
Delivery Speed	33.5% faster
Cost Growth	5.2% less
Schedule Growth	11.4% less

Source: Construction Industry Institute (CII)/Penn State research comprising 351 projects ranging from 5K to 2.5M square feet. The study includes varied types and sectors.

Not Just a Job: It's a Family Affair

J&S Construction has more than 62 years under its belt in providing premier contracting services to the Upper Cumberland and surrounding areas. Over the years, the company has prided itself in providing a work atmosphere that welcomes family members to work side-by-side. These employees aren't just working for the corporation, they are working to carry on family tradition and contribute to their family legacy. On a day-to-day basis, J&S team members are creating some of Middle Tennessee's finest buildings, all while working hand in hand with the people they trust most, family. Since 1957, more than 30 various families have been a part of the J&S Team, including children, siblings and other relatives. The company's current roster of family members includes a metal building trio, a Field Manager pair and a mother/son duo.



The Cole Boys have tallied almost 40 years at J&S Construction. (From left, bottom: Shane and Bryan, brothers, and Buford, top, father)

Buford Cole and his two sons, Bryan and Shane, specialize in pre-engineered metal building installations and other steel fabrication work. The Coles have dedicated many years to J&S Construction, with Buford giving more than 21 to the company and Bryan adding 15. Shane joined the duo in the summer of 2018.

Two of J&S Construction's longest tenured employees, brothers Ben and Hap Salyer, have been Field Managers with J&S for more than 40 years combined. Ben specializes in heading up complex building projects, regardless of size, and Hap enjoys working with contracts that involve complicated concrete work.

The mother/son team includes Carrie Stafford, Director of Human Resources, and her son, Hunter Randolph. Carrie came aboard in the spring of 2016 while her son joined the team as a part-time laborer in 2017. Hunter entered a full-time position following graduation from high school.

J&S Construction considers our Team the best of the best and is blessed to be able to offer such a family-oriented, work environment.

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