



CONSTRUCTIVELY SPEAKING



Watertown Church Plans for the Future

Round Lick Baptist Church has selected J&S Construction Company, Inc. to complete a new project at its existing property in Watertown, Tenn. Work will include a 7,100 square-foot education wing that will tie into several existing structures.

The current campus is comprised of various buildings constructed in different time periods, and two of the buildings on campus are not conducive to further expansion. J&S Construction® will remove the two existing buildings which are growth prohibitive to make way for new construction that will accommodate future growth.

Major components of the project include demolition of two existing structures and construction of an education building that will consist of 13 classrooms and two restrooms. The addition will be situated between the existing Worship Building and Fellowship Hall. This proposed building will serve as a necessary transition space between the two existing buildings.

With the addition having to tie into two existing buildings, each of a different construction type and on different elevations, the project will face its own unique challenges. The elevation difference will not be visible from the outside of the new structure. This difference will be accounted for on the inside by using a combination of ramps and stairs. The ramped access between the buildings will ensure persons of all abilities will be able to access all parts of each facility.

The new addition will also include a large concrete patio which will provide outdoor gathering space for everyone to enjoy.

Demolition begins in July, and all work is scheduled to be complete in 22 weeks.

Founded in 1803, Round Lick Baptist Church is situated in beautiful Wilson County, offering ministries to members of all ages. The church believes this project is a vital component to its continued growth. J&S Construction is proud to be part of the Team that helps prepare the congregation for the future.

To learn more about J&S Construction's extensive church building experience, visit our website at www.jsconstruction.com.

Local Business Expands Facility

Total Quality Instrumentation (TQI), a contract manufacturer that facilitates the assembly of harnesses, cables, printed circuit boards and instrumentation, has selected J&S Construction to head up Design-Build efforts for an expansion to the company's existing facility located on Security Drive in Algood, Tenn.

As the Design-Builder, J&S Construction will complete both the construction documents as well as the construction required to accomplish the scope of work in the agreement. This 2,000 square-foot expansion will provide the space necessary for TQI to expand its operations to meet the needs of recently acquired contract work.

The 40' x 50' pre-engineered metal building addition will tie onto the existing facility and will include a standing seam metal roof system. The covenant restrictions of this building's location will require the exterior wall on the south side of the building to be split face concrete block.

J&S Construction's long-standing relationship with TQI stems from several years of partnership on several of J&S Construction's LEED® certified projects. In the past, TQI has participated with J&S Construction as a subcontractor for solar panels; but has provided instrumentation equipment, supporting the automotive industry since opening its doors.



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Bailey Manor Accepting New Residents

Cookeville's first primary Alzheimer's and dementia care facility -- a 20,500 square-foot, single-story structure, located at 580 E. Veterans Drive, is complete and now accepting new residents.

Bailey Manor features 28 bedrooms, a 2,400 square-foot living room with fireplace and coffered ceilings, dining room, commercial kitchen, beauty shop, rehabilitation room, an employee break room, office area, care station and state-of-the-art security system with keypad access control for entering and exiting.

The building is designed to have more of a residential mood with an open floor plan to give residents the sense that they are living at home rather than in a care facility. The facility includes hallways that are easily navigated and easy access to outdoor spaces and common areas to promote social interaction. A secured 8,100 square-foot exterior courtyard is also located at the backside of the facility to provide a natural setting to residents.

The 208 square-foot residential rooms also have an at-home feel, featuring individual restrooms, carpet and windows to allow natural lighting. The facility also offers four two-bedroom units to accommodate residents who wish to have a roommate.

"I'm very excited about this," Barbara Davis, RN and executive director, said. "We've got a lot of interest in the facility. There is a definite need."

Bailey Manor is a family-owned company that specializes and caters only to Alzheimer's and dementia care. With existing facilities located in Manchester, Winchester and Fayetteville, this is Bailey Manor's fourth Middle Tennessee location.

J&S Construction completed this project within the contracted schedule and under budget.



Three New Faces Join the Office Staff

J&S Construction is pleased to welcome three individuals to J&S Construction's office support staff: Jason Montjoy has joined the project management team on the commercial side, while Joe Otto and Terri Phillips are working with the Insurance and Restoration Team (IRT).



Shown from left: Joe Otto, Terri Phillips and Jason Montjoy

Jason joined J&S Construction as an assistant project manager, taking responsibility for assisting project managers in the planning, management direction, project completion, client satisfaction, and financial outcome of assigned projects; coordinating all contractual requirements, design drawings and project specifications. Jason is a fourth-generation carpenter, having experience in framing, finish work and punch list items in both commercial and residential construction as well as field supervisory experience in remodeling. Originally from Eastern Kentucky, Jason and his wife of 17 years, Heather, have lived in Livingston, Tenn., since 2001.

Joe Otto has taken on the role of an IRT estimator/project manager. A Cookeville native, Joe graduated from Cookeville High School in 1983 and went on to study agriculture business at TTU. He previously worked for J&S Construction from 1998-2002, working in accounts payable for two years before becoming an estimator for IRT. Joe moved to Oklahoma in 2007 to attend Rhema Bible Training College. Following graduation in 2009, he went back to restoration work in Oklahoma until returning to Cookeville earlier this year.

Terri Phillips serves as an IRT project manager with additional administrative duties. Terri grew up in Sparta, graduating with honors from White County High School. She studied property appraisal following high school, and also has banking experience and a background in management skills. Terri has been married to her husband, Tyler, for three years, and they have one son: Tucker (2).

Both Joe and Terri's job responsibilities include close interaction with IRT clients, field managers, subcontractors and insurance company representatives, and coordinating all aspects of each project from start to finish.

J&S Construction Career Fair a Success

Building activity is projected to strengthen over the next few years, and the demand for skilled labor is expected to continue to grow. As residential and commercial construction activity continues to increase, the construction industry continues to see a shortage of skilled workers.



Shown from left: Dennis Smith, Lakeland Electric; Carrie Thompson and Andy Stites, J&S Construction; and Ken Stone, Charles Stone Heating & Cooling

J&S Construction recently partnered with industry team members to provide citizens of the Upper Cumberland the opportunity to establish or develop their career paths. During this event, construction industry job seekers and apprenticeship candidates were given the opportunity to gain a better understanding of what the Construction Industry has to offer. Attendees were also able to ask questions about the different types of jobs available before applying.

All in the Family

Birthdays July

Brittany Key.....	7/2
Leonard Goodwin	7/7
Terri Phillips.....	7/7
Ben Reeves.....	7/10
Matt Davenport	7/14
Josh Stites.....	7/28

August

Brian King	8/9
RL Murphy	8/10
David Brown	8/15
Danny Hatfield.....	8/19
Jensen Rohr	8/22

September

Martin Farmer	9/4
Buford Cole	9/6
Glenn Lowe	9/11
Amye Anderson.....	9/11
Marc Conner.....	9/16
Josh Shipley	9/17
Gary Young.....	9/18
Adam Weeks	9/20
Kenneth Bean.....	9/30

Anniversaries

Susie and Johnny Foust.....	7/2
BasheBa and Carleton Benford.....	7/4
June and Ben Salyer.....	7/8
Brittany and Matt Davenport.....	7/19
Angie and Larry Thompson.....	8/5
Elisa and David Brown	8/6
Cindy and Phil Adams.....	8/10
Rebecca and Robert Owens	8/26
Connie and Larry Fuell.....	9/5
Brittany and Chris Key	9/7
Stephanie and Andrew Scarborough	9/8
Krystal and Kenneth Bean	9/10
Sharon and Terry Garrett	9/23
Lisa and Bill Stephens	9/27

Congratulations for Births and Additions:

- Amye and Mikel Anderson** - Daughter
Born April 17, named Lorelei Mae
- Lindsey and Ryan Morris** - Son
Adopted May 2017, named Shepherd Zacharias JiaMing
- Nita and Jimmy Smith** - Son
Adopted June 2017, named Neyland Alex

With Deepest Sympathy in the Loss of Loved Ones:

Robert Owens - Father-in-law

WHAT WE ARE ALL ABOUT

J & S Construction Customer Evaluation Form

Project Name: _____ Project Number: 17-IR3849

1. Please rate J & S Construction's performance on this project in the following areas:

	Delighted	Pleased	Satisfied	Disappointed
Quality of Workmanship	4	3	2	1
Communications	4	3	2	1
Scheduling	4	3	2	1
Job Site Appearance	4	3	2	1
Project Design	4	3	2	1
Attention Given to Your Project	4	3	2	1
Responsiveness of Project Managers	4	3	2	1
Responsiveness of Field Supervisors	4	3	2	1
Responsiveness of Salesman	4	3	2	1
Performance of Field Crews	4	3	2	1
Project Price	4	3	2	1

2. Of the following, which best describes your overall impression of J & S Construction's performance on this project: Delighted Pleased Satisfied Disappointed

3. Would you recommend J & S Construction to others for future projects?
 Definitely Probably Probably Not Definitely Not

4. Was your project completed within the required time? Yes No

5. Which of the following items are most important to you in choosing a contractor? Please rank from 1 to 7 (1 being most important):

<input checked="" type="checkbox"/> Experience	<input type="checkbox"/> Price	<input type="checkbox"/> Design Capabilities
<input checked="" type="checkbox"/> Ability to Meet Schedule	<input type="checkbox"/> Quality	<input type="checkbox"/> Reputation

6. When you think about the entire process of this project, is there any particular instance, person or situation that you recall being either positive or negative? *Learn was very communicative. Adam was fantastic. What a hard worker.*

7. If you have used other construction companies in the past, how does J & S Construction compare? *None*

8. Could you offer any ideas on how we could improve our level of service to our clients?

If you have any additional comments, please use the back of this page.
COMMENTS: *Thank you for working so well with my crazy schedule to get it done.*

Signature: _____ Date: 5/4/2017

J&S Construction Recognized for Church Design

J&S Construction, one of Middle Tennessee's top pre-engineered steel building contractors, has been honored by A&S Building Systems with an award for its work on Cedar Grove Baptist Church, one of the oldest Southern Baptist congregations in Wilson County, Tenn.

Recognized with the 2017 Excellence in Design Competition Honorable Mention in Projects: Church/Religious Centers, J&S Construction's ground-up Design-Build project included construction of a one-level, 7,000 square-foot facility that houses more than 200 members.

The church lost its 200-year-old, historical facility in a devastating fire in February 2014. J&S Construction was able to help the church integrate design ideas into its new facility that promotes future church growth.

The pre-engineered metal building shell features a steeple and drive under canopy.

Interior spaces include a worship area (with baptistry), fellowship hall, classrooms, foyer and Pastor's office.

Headquartered in Caryville, Tenn., A&S Building Systems is a leading pre-engineered building systems manufacturer and division of NCI, as well as being noted as one of the largest suppliers of metal building products in the industry.

Why TEAM-BUILD?

J&S Construction's Design-Build concept is based on a TEAM approach:

Together **E**ngineers **A**rchitects **M**anagers

All design and construction services are wrapped up in one contract, providing a **single source** of responsibility with diversified perspectives from all TEAM members.

Early cost is determined to ensure project is **within budget constraints**.

Design and pricing phases are synchronous, allowing **construction to start 20% sooner** than traditional delivery systems.

Final accountability is placed with J&S Construction as the leader of the TEAM-Build delivery system.

Numbers Matter:

Metric	TEAM-Build vs. Design-Bid-Build
Project Cost	6.1% lower
Construction Speed	12% faster
Delivery Speed	33.5% faster
Cost Growth	5.2% less
Schedule Growth	11.4% less

Source: Construction Industry Institute (CII)/Penn State research comprising 351 projects ranging from 5k to 2.5M square feet. The study includes varied types and sectors.

What is Preventing You From Giving Your 100 Percent?

Why is giving 100 percent important? It is important because when you give your 100 percent, you increase the chances of being successful in what you do. Also, you won't have any regrets, even if you fail.

Failing or succeeding is not in anyone's hands, giving 100 percent is.

When we were born, we inherently knew how to give our 100 percent. If we needed something, we just asked. For example, when we needed a toy we liked, we used to do everything and anything possible to get the attention of our parents and get what we wanted.

Our prime task was to obtain the toy and nothing else. We were giving our 100 percent to accomplish the highest priority task which we had on hand.

Then, we were taught to be reasonable human beings who understand and practice rules of society such that the function of society remains smooth.

We developed an understanding of right and wrong, moral and immoral, practical and impractical, what will look good or bad and more of such.

When fears take over our actions, we fail to give our best. Existence of fear itself creates a kind of energy, which takes away our attention that could be put in the work we do.

Reflect on what Napoleon Bonaparte said, "He who fears being conquered is sure of defeat."

How true...If we allow fear to take over our actions, then obviously, more of our actions will be powered by fear. When our actions are powered by fears, then, when scared, we won't be able to give our 100 percent.

To give your 100 percent, you need to absolutely get clear about your priorities, eliminate what is not important, and invest all of your energies in the most important task.

"Whatever the activity in which you engage, do it with all your ability, because there is no work, no planning, no learning, and no wisdom in the next world where you're going."

Ecclesiastes 9:10

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