



# CONSTRUCTIVELY SPEAKING



## J&S heads to Whiteman Air Force Base

J&S Construction is scheduled to begin construction mid-January on its newest contract for the U.S. Army Corps of Engineers, an 8,725 square-foot Logistics Readiness Squadron (LRS) facility at Whiteman Air Force Base, located 70 miles southeast of Kansas City, Mo.

“Since this is our first opportunity to work with the Air Force, we are extremely excited about this project,” said J&S Construction president Jack Stites. “This project is part of a multi-year contract we were awarded last year out of the U.S. Army Corps of Engineers, Kansas City District.”

The LRS facility will be an operations center for preparing military personnel for deployments overseas, as well as redeployments back to the states. **This \$3.4 million project is the first pairing between J&S Construction and Whiteman Air Force Base, host unit of the 509th Bomb Wing (509 BW).** The 509 BW operates the B-2 Spirit Stealth Bomber, designed to be employed to strike high-value targets that are either out of range of conventional aircraft or considered to be too heavily defended for conventional aircraft to strike without a high risk of loss.

“This project was initially over the allotted budget and required extensive negotiations with the Corps to get the contract amount down to the available funds,” added Stites. “The Corps expressed great satisfaction with J&S’ ability to meet its budget requirements and the way in which we approached the process. We utilize this approach with many of our projects in the private sector, and we are just glad to be a part of such a unique project.”

A firm-fixed price contract, this facility is intended to be LEED® Silver Certified through the U.S. Green Building Council (USGBC). **Environmentally Friendly features designed into the building include 50 percent reduction in construction waste, reduced stormwater runoff, 32 percent reduction in water usage, 36 percent reduction in energy usage, as well as 20 percent of materials being made up of recycled content.**

See *WHITEMAN*, continued on next page.

## ABC Fuel Group gets New Addition

J&S Construction recently signed a \$656,000 contract with ABC Fuel Group, located in Gallatin, Tenn.

The project is a multifaceted, design-build project and includes complete demolition and reconstruction of bathrooms for the office and manufacturing area of the existing facility. The bathrooms are designed to withstand heavy use and frequent heavy cleaning. The second portion of the work includes two 13’ deep, steel-lined pits and foundations for ABC’s seventh manufacturing press unit. Installation of this machine requires demolition of a 40’ high by 120’ long interior wall. The project also includes provision and installation of an elevated modular office to oversee the manufacturing area.

J&S will also construct a new employee parking lot, as well as alterations to an existing parking lot which will provide 40 additional parking spaces for employees. The additional parking is needed for the additional workforce required for the expanded manufacturing capacity offered by Press #7.

“This project represents 21 projects we have completed for ABC Fuel Group,” said J&S Construction CEO Johnny Stites. “I believe one of the primary reasons we continue to be selected is our team consistently delivers a high level of value to the client.”



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## “Have Never Seen a More Professional, Efficient and Dedicated Team”

J&S Construction was chosen by Jim and JoAnn Risa to build their custom home just south of Sparta, Tenn., in Van Buren County. The Risas, who are moving from Chicago, Ill., have built several homes in the past and believed it was important to select a contractor that would eliminate any issues experienced during previous construction projects.

J&S prepared a Design-Build agreement and sat down with the Risas to create a custom plan that met their special needs and desires. The riverfront property was designed with over 3,200 square feet of living area in two levels. A large wrap around front porch and a sizeable rear porch provide over 1,000 square feet of outside living area for the family. In addition, they wanted a small upper level balcony, as well as a large over-sized, two-car garage.

The home also includes granite countertops, custom cabinets throughout, three large window seats, a custom fireplace with built-ins and a master suite. The master ensuite bathroom has a free-standing tub, a large walk-in shower, his and her walk-in closets and a large dual sink vanity with vessel sinks.

The Risas also requested the house to include multiple double-glazed, low-e, energy-efficient windows which will provide views to the river behind the residence, as well as the rolling hills in front of the house.

The Risas have experienced power outages in the past, so a natural gas powered generator was incorporated within the electrical system. Other details including synthetic decking material, a low maintenance exterior and custom trim were installed around all of the doors and windows.

**J&S is pleased to have another Delighted client appreciate the value J&S Construction could provide, including a final project that was completed on schedule and within original budget.**



WHAT WE ARE ALL ABOUT

November 29, 2012

John D. Stites II  
J&S Construction Company, Inc.  
1843 Foreman Drive  
Cookeville, TN 38501

John,

We just wanted to drop a note concerning our experience with your company in regards to the building of our home.

First about Jim Vaughn: His leadership and calm presence gave us confidence that we chose the right company to build our home. He was professional and exhibited genuine concern that all aspects of building was done right.

Second is about Phil Adams: Who guided us and gave insight that made the whole process pleasurable and fun. Especially his working with JoAnn on design, colors, suggestions and coordination's that made the process exciting and enjoyable.

Then there is Ron Gardner: He has given us guidance and stepped us through the timing of each phase of the work process to keep us on schedule and focused on the next point of the construction. He acted more as a friendly guide than a Project Manager.  
Finally there is Danny Hatfield: He constantly bent over backwards and went far beyond to ensure each detail was up to if not exceeded our expectations. The best way we can explain this is through our neighbor's comments:

Our next door neighbors said that they had to look out their window to check if you were working on the house, because you were so quiet! Normally they were expecting loud noise, radio's blaring, loud talking, etc. But they were pleasantly surprised that you were clean, quiet, and dedicated to getting the job done right. I know this all reflects Danny's control and desire to do the best job.

Another neighbor, who is a retired construction worker, said, "I was in the construction industry for 35 years and never seen a more professional, efficient and dedicated team.  
Finally we just want to thank you for hiring such professional, dedicated and high character people that LIVE J&S Construction and not just work for it.  
P.S. JoAnn and I think Danny is not getting paid enough!

They have all been a blessing to us.

Thanks,

James W. Risa

## Whiteman Continued

Site amenities include gravel parking, sidewalks and concrete paving with new bronze-tinted, insulated, blast resistant windows, metal wall panels, brick wainscot, standing seam metal roof and an environmentally-friendly air tight facility. The shell of the building will consist of continuous and spread footings, slab on grade, exterior Insulated Concrete Form (ICF) walls, structural steel framing, light gauge metal trusses, standing seam metal roof and traditional metal building panel siding.

Interior work will consist of stained concrete, carpet tile, porcelain tile, light gauge metal stud and drywall partitions, acoustical ceiling tile and gypsum board ceilings, aluminum and hollow metal frames wood doors, glazing, overhead door, toilet partitions and toilet accessories, plumbing, mechanical, electrical and communications.

“Energy-efficient design and construction is becoming the ‘norm’ in both the private and government sectors,” said Stites. **“This project will be our eleventh LEED certified project, showing more and more of our clients are becoming more energy-conscious.”**

To learn more about the J&S TEAM-Build approach to construction or energy-efficient building techniques, visit our website at [www.jsconstruction.com](http://www.jsconstruction.com).

## 2012 J&S Christmas Celebration

J&S Construction recently hosted a Christmas Celebration for all of its employees. The highlight of the event was Dave Robinson, a five-year employee, being named as the Founder's Diamond Award winner, J&S Construction's highest honor. The Founder's Diamond Award was established in 2004 in honor of J&S Founder, John D. Stites. Nominees of this award must exhibit the following characteristics in the workplace: thinker, learner, honest, humorous, humble and unselfish. The award is tallied from votes which are collected from all field and office employees. Employees were also recognized for their years of service at J&S Construction, including Emma Jean Puckett being honored for 40 loyal years at J&S.

### Founder's Diamond Award



*Dave Robinson*

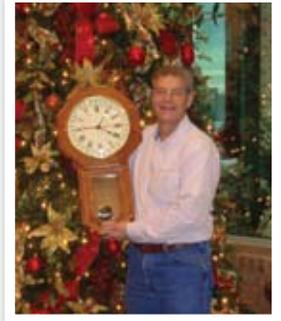
### Years of Service



**40 years of Service:**  
*Emma Jean Puckett*



**25 years of Service:**  
*Danny Hatfield*



**20 years of Service:**  
*Steve Lewis*

### Years of Service



**15 years of service:** *Bill Stephens*  
*(not pictured: Tony Carter)*



**Ten years of service, Left to Right:** *Bill Steele, Marty Jackson, Dewayne Allen, Ron Reading* *(not pictured: Coral Braswell)*



**Five years of service, Left to Right:** *Dave Robinson, Eric Martin, Patrick Caughey, Charley Paul, Tony D. Stafford* *(not pictured: Tony Morris)*

## All in the Family

### Birthdays

#### January

Larry Thompson ..... 1/1  
Steve Lewis ..... 1/2  
Hap Salyer..... 1/10  
Rosaura Alfaro ..... 1/18  
Skip McDonald ..... 1/22  
Sylvia Folger ..... 1/23  
Terry Garrett ..... 1/24  
Carol Hart..... 1/24  
Beth Anderson..... 1/25  
Charley Paul ..... 1/29

#### February

Gary Brashears..... 2/1  
Harriett Franklin ..... 2/5

Stan Morris ..... 2/12  
Ben Salyer..... 2/13  
Jimmy Smith..... 2/19

#### March

Marty Jackson ..... 3/1  
Matt Billings ..... 3/10  
Anna Dilts ..... 3/10  
Patrick Caughey..... 3/17  
Jim Kimbrell ..... 3/26  
Billy Curtsinger..... 3/27  
Eric Reynolds..... 3/27  
Johnny Foust ..... 3/27  
Ben J. Salyer..... 3/29  
Ginger Finn ..... 3/30  
Andy Stites..... 3/30

Jack Stites ..... 3/30

#### Anniversaries

Suzanne and Hap Salyer ..... 1/1/2000  
Mary and Jack Stites..... 1/4/1969  
Lindsey and Ryan Morris ..... 1/6/2001  
Priscilla and Jim Kimbrell ..... 1/15/2010  
Kelly and Vince Carpenter ..... 1/22/1999  
Ginger and Matthew Finn..... 1/26/1999  
Cindy and Jon Griese..... 2/10/2010  
Deborah and Dennis Raymond . 2/11/1999  
Harriett and Bill Franklin..... 2/14/1970  
Sandra and Gary Young..... 2/16/1985  
Tonya and Patrick Gant ..... 3/3/2012  
Crystina and Chris Bass ..... 3/17/1990  
Amy and Rick Bennett..... 3/18/1999

Kim and Ron Reading..... 3/20/2006  
Vicky and Buford Cole..... 3/21/1977

#### Congratulations for Birth:

**Anita & Jerry Brown** - Granddaughter  
.....Born Nov. 5, named Ava Rhea Sims  
**Kim and Ron Reading** - Grandson  
..... Born Nov. 13, named Kyson Hall

#### With Deepest Sympathy in the Loss of Loved Ones:

**Ben Salyer** .....Father  
**Hap Salyer**.....Father  
**Ben J. Salyer**..... Grandfather  
**Justin Salyer**..... Grandfather

# J&S' Value of a PROMISE

- Effortless Process
- Guaranteed Price
- No Change Orders
- Two-Year Warranty
- Guaranteed Move-in Date



## Now Building

|   |     |
|---|-----|
| ABC Fuel Groups .....                                       | 21  |
| Chattanooga Retina Building .....                           | 1   |
| Filtra-Systems .....  | 3   |
| Goodwill Industries International.....                      | 1   |
| Army National Guard.....                                    | 1   |
| Horsehead Corporation .....                                 | 47  |
| Insurance/Restoration Division (Jobs since Jan. 2012) ..... | 569 |
| Includes many of nation's top insurers .....                |     |
| Jamestown Regional Medical Center .....                     | 1   |
| McKendree Village .....                                     | 1   |
| Miller Residence Renovation .....                           | 1   |
| Putnam County .....   | 14  |
| U.S. Army Corps of Engineers .....                          | 12  |

Numbers listed reflect number of projects completed and in progress

## Priorities of Life

In an era that tells us to keep rushing – from the time we are children – to reach the next milestone of life, it is hard to keep our priorities straight. Mix in an overload of media, internet, competition and pop culture, and it becomes almost impossible to hear yourself think. In order to properly prioritize your life, you need to take a step back and reassess where you are investing your time and energy.

**Health** - Of mind and of body. Keep yourself in shape. Aerobic exercise is a must, along with other recreational or occasional forms of exerting physical energy. Studies have shown that regularly exercising and accomplishing physical challenges will automatically keep your mind sharper and happier. In addition, it will embolden you to accept other non-physical challenges. Your brain needs mental stimulation on a regular basis – outside of family or work. Maintain regular schedules of sleeping, eating, etc. More than anything, do not obsess over your health.

**Relationships** - Family, friends and people that you care about seem to be a logical secondary life priority after you take care of yourself. Studies have shown that people who do volunteer work or show regular compassion or generosity to others are more likely to be happy and satisfied with their own life goals and accomplishments. Laughing is said to help oxygenate your blood stream, and a smile is said to require less energy than a frown. Maintaining positive relationships with the people you love is vitally important to a balanced life as it will seemingly create a “give and take” cycle between you and others.

**Fun & Satisfaction** – Do not live for tomorrow, live for today. Enjoy life. Pleasure is so important and brings the cycle of life priorities back to #1, which is your own personal health and well-being. At the end of the day – no, actually, at any time of any day, you should generally be on the path that you want to be on, even if it is a short diversion or pause. You should never live for “one day” or worry about tomorrow constantly. Today was yesterday’s tomorrow, and such a cycle is so dangerous.

*“But one thing I do: Forgetting what is behind and straining toward what is ahead, I press on toward the goal to win the prize for which God has called me heavenward in Christ Jesus”*

*Philippians 3:13-14*

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