



## BUILDING RELATIONSHIPS SINCE 1957

### CONSTRUCTION MANAGEMENT

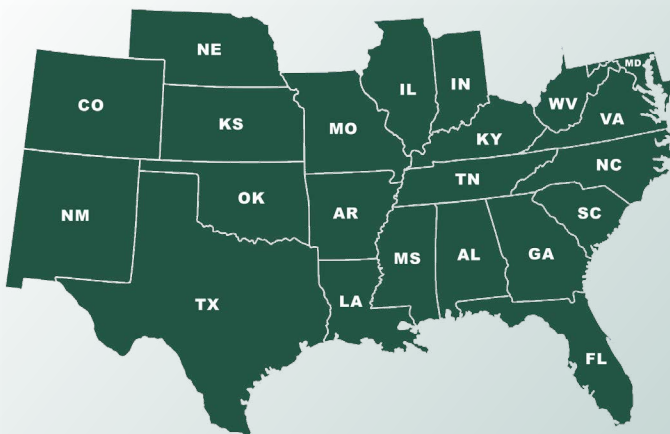
Based in Cookeville, Tenn., J&S Construction Company, Inc., a small business concern and licensed general contractor, got its start in 1957. J&S Construction has maintained one very clear objective: Building Relationships by Building Trust. Since that time, we have successfully completed more than \$500 million in unique projects for our various clients, with more than 75.6 percent of which being repeat clients. Today, J&S Construction employs nearly 115 of the finest craftsmen and trade professionals in the construction industry, including a number of nationally recognized and award-winning architects and engineers.

J&S' Construction Management team is accustomed to representing the Owner's interests by looking at the big picture of a project. We know our success relies on our abilities to meet deadlines while staying on budget and delivering a high-quality product the client expects. Our experience allows us to take every goal and objective to our team, work out a plan of action and produce a predictable result for our client. Our role involves alternative approaches to standard construction practices without sacrificing any long term goals of the Owner.

We have performed in this role and have an experienced team of mobile individuals that can fit the needs of any capital investment product. J&S Construction holds safety as a predominant goal and works to improve our safety programs to keep all personnel safe, on schedule and productive.

- Constructability reviews and investment returns
- Contractor prequalification
- Construction sequencing
- Contractor staging
- Procurement
- Materials management
- Safety audits
- Daily work permitting
- As-Constructed drawing management
- Change order evaluation and management
- Commissioning and startup
- Quality reviews on materials
- Risk management
- Three-phase quality control

## Markets



#### Bonding Capacity:

\$25,000,000 Single Project  
\$50,000,000 Aggregate

DUNS: 004416855

Cage Number: 0E8L0

#### NAICS CODES:

236115, 236116, 236117, 236118, 236210, 236220, 237110,  
237120, 237130, 237210, 237310, 237990, 238110,  
238120, 238130, 238140, 238150, 238160, 238170,  
238190, 238210, 238220, 238290, 238310, 238320, 238330,  
238340, 238390, 238350, 238910, 238990, 332311,  
531120, 541310, 541330  
541340, 541611, 561730

#### Multiple Award Task Order Contracts:

USPFO for Tennessee W912L7-10-D-0008  
USACE, Kansas City District W912DQ-11-R-4012  
USPFO For Arkansas W912JF-14-D-0015  
USPFO for Missouri W912NS-14-D-0024  
USPFO for Mississippi W9127Q-14-D-0015



**BUILDING RELATIONSHIPS SINCE 1957**

Located in Middle Tennessee, J&S Construction is strategically placed to handle projects throughout the Southeast. Professional Services provided by J&S Construction include (but not limited to):

- Design-Build Projects
- Design-Bid-Build Projects
- Master Planning/Site Planning
- Code and Regulatory Investigations
- Architectural Design
- Engineering Design
- Renovation and Construction
- Multiple LEED® Certified Projects
- 1st LEED Platinum Project in Tennessee
- Space Planning/Interior Design
- Value Engineering
- Construction Management
- Furniture/Fixtures/Equipment
- Construction
- Green Building
- Physical Security
- Photovoltaics
- Energy Improvements
- Remodels
- Maintenance

The Stites family started in construction in 1926. Based in Cookeville, Tenn., J&S Construction Company, Inc., a small business concern and licensed general contractor, got its start in 1957. J&S Construction has maintained one very clear objective: Building Relationships by Building Trust. Since that time, we have successfully completed more than \$500 million in unique projects for our various clients, with more than 75.6 percent of which being repeat clients. Today, J&S employs nearly 115 of the finest craftsmen and trade professionals in the construction industry, including a number of nationally recognized and award-winning architects and engineers.

**J&S Construction Awards Include (but not limited to):**

**Award of Merit - Sustainable Project** - Associated General Contractors of TN, Middle TN Branch - Sustainment Brigade Complex Administration Facility (Ft. Campbell, Ky.)

**Award of Merit - \$10-\$20 Million Project** - Associated General Contractors of TN, Middle TN Branch - Vehicle Maintenance Facility for the 101st Combat Aviation Brigade (Ft. Campbell, Ky.)

**Silver Award - \$2.51-\$5 Million Project** - Associated General Contractors of TN - Genera Biomass Innovation Park (Vonore, Tenn.)

**The Award of Excellence** (Nashville Hangar, Nashville International Airport) - A&S Building Systems

**Silver Award - \$5.01-\$15 Million Project** - Associated General Contractors of TN - Equipment Maintenance and Supply Complex (Ft. Campbell, Ky.)

**Educator Award** - Associated General Contractors of TN

**Commander Coin of Excellence, U.S. Army Corps of Engineers**, Louisville District - Equipment Maintenance and Supply Complex (Ft. Campbell, Ky.)

**Golden Hammer Award** – Top Performer, Contractor Connection (Insurance and Restoration Team)

**Tennessee American Business Ethics Award (Twice)**

**Excellence in Design Award** from American Buildings Company

**Tennessee Center for Performance Excellence - Achievement Award**

**Tennessee Center for Performance Excellence - Commitment Award**

**AGC Zero Loss Time Award**

**Blue Chip Enterprise Award** from United States Chamber of Commerce



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**EXPERIENCE MATTERS**

J&S Construction provides an array of experience to government clients of all levels; **including federal, state and local clients**. J&S Construction also has green building experience and LEED APs on staff to provide cost-effective, energy-efficient construction which enables the client to receive a return of investment. **J&S Construction is a premier General Contractor for green construction in Tennessee.**

**Sustainment Brigade Complex Administration Facility - Ft. Campbell, KY**

**LEED Gold Certification awarded March 2014**

- **Award of Merit: Sustainable Project** - AGC of TN, Middle TN Branch
- **FIRST** photovoltaic solar panel system and geothermal heat pump system at Ft. Campbell

**Stones River Manor - Murfreesboro, TN**

**LEED Gold Certification awarded June 2012**

- **FIRST** LEED certification for an independent care facility in Tennessee
- **Award of Merit: Sustainable Project** - AGC of TN, Middle TN Branch

**Equipment Maintenance and Supply Complex - Ft. Campbell, KY**

**LEED Gold Certification awarded March 2011**

- **FIRST** LEED Gold Certification for Ft. Campbell
- **FIRST** LEED Gold Certification for the USACE Louisville District
- **Silver Award - \$5.01-\$15 Million Project** - AGC of TN, Middle TN Branch
- **Commander Coin of Excellence, U.S. Army Corps of Engineers** - Louisville District

**GSA - Census Bureau - Cookeville, TN**

**LEED Platinum Certification awarded August 2010**

- **FIRST** LEED Platinum Certification for Tennessee
- July 2011 - "Top of the List: Tennessee LEED Certified Spaces," **Ranked No. 1** by *Memphis Business Journal*

**Freedom Plaza - Cookeville, TN**

**LEED Gold Certification awarded December 2009**

- **Photovoltaic Solar Panels** - November 2010
- **FIRST** LEED Gold Certification Class "A" Office Space for Tennessee
- July 2011 - "Top of the List: Tennessee LEED Certified Spaces," **Ranked No. 24** by *Memphis Business Journal*

**Times Square - Cookeville, TN**

**LEED Silver Certification awarded March 2009**

- **FIRST** LEED Silver Certified Retail Center for Tennessee

**Photovoltaic Solar Panels**

- Sustainment Brigade Complex Administration Facility - Ft. Campbell, KY
- Private Hangar - Nashville International Airport
- Nashville Hangar - Nashville International Airport
- Freedom Plaza - Cookeville, TN
- Sonic® Locations - Nashville, TN



**J&S Construction is the first general contractor in Tennessee to complete a LEED Silver, LEED Gold and LEED Platinum Certified building. J&S Construction has designed and built 160,314 square feet of LEED Certified facilities.**





**BUILDING RELATIONSHIPS SINCE 1957**



**Jack R. Stites, President**  
**B.S., Abilene Christian University, Abilene, Texas**  
**Major: Business Administration**

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Mr. Stites has more than 43 years of experience at J&S Construction, managing more than 600 projects valued over \$500 million. Over 30 percent of these projects have included energy efficiencies.

Mr. Stites has managed all of J&S Construction's LEED® certified projects, including Tennessee's first LEED Platinum Certification. He currently oversees this \$10–\$30 million a year, Design-Build company and directed J&S Construction to become the first privately-owned company in the Southeast to design and build a LEED Silver, LEED Gold and LEED Platinum facility for the private industry. Recent projects include:

- Ft. Campbell's Sustainment Brigade Complex Administration Facility is a LEED Gold Certified project for the USACE's Ft. Campbell base. This 30,900 SF building serves as Ft. Campbell's Pilot Project for Sustainable Design and includes the base's first photovoltaic solar panel system and first geothermal heat pump system.
- The Vehicle Maintenance Facility for the 101st Aviation Brigade at Ft. Campbell was designed for the USACE to meet LEED Silver requirements by the U.S. Green Building Council (USGBC). The 35,290 SF building features a transpired solar wall panel system, skylights, daylighting tubes, spray foam insulation, air barrier system, radon piping system, low flow water fixtures, energy recovery units, in-floor radiant heating system, occupancy sensors, low VOC and recycled materials.
- Times Square is a Design-Build 62,400 SF business center. This is the first privately owned LEED Silver building located on the Cumberland Plateau in Tennessee. This project utilizes a closed loop water source heat pump, heat recovery system, water management system and lighting management systems.
- Freedom Plaza is a Design-Build 28,000 SF Class "A" office building. This is the first privately-owned LEED Gold building located in Tennessee. This project utilizes closed loop water source heat pump, heat recovery system, water management system and lighting management systems. Gas heating bills averaged less than \$145.00 during the first two winters of operation.

J&S has a long history of client service and successful project delivery. Our goal is to provide a proven, credible Team and deliver a satisfying building/renovation to the client. **Throughout the project experience, the J&S Construction team has completed many Design-Build projects for various Government customers, including the USACE, NAVFAC, U.S. Fish and Wildlife, Veterans Affairs and General Service Administration.** J&S Construction fully understands the key challenges of the client and is confident that our methodology is consistent with all needs of this client.

J&S Construction offers extensive knowledge on estimating and managing Design-Build Contracts from the design phase to completion. J&S Construction looks forward to using our best effort to utilize local subcontractors in a fair and equitable manner. It is important to the client, the community and to our own corporate goals that we do so.





## BUILDING RELATIONSHIPS SINCE 1957



**Jon Griese, VP of Government Contracts**  
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**Major: Construction Management**

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Mr. Griese, a veteran and former U.S. Navy Chief with the U.S. Navy Seabees, (EOC SCW/SW), brings over 26 years of results-orientated leadership and experience to our clients. Mr. Griese has led hundreds of projects from concept to completion throughout the U.S., contributing to a long, substantial list of satisfied clients. His experience, past performance and knowledge gained from many NAVFAC and USACE projects are all valuable assets for any client.

Over \$1.4 billion in construction have been successfully managed by Mr. Griese throughout eight states. Vertical construction experience includes over 12 million SF and covers over 20 different building classifications; horizontal construction experience ranges from roads, bridges, gun ranges, underground utility construction, as well as large site work projects. Mr. Griese holds extensive knowledge in energy improvements and LEED certified projects, and his Value Engineering ideas have provided clients substantial savings.

While serving as a Seabee Chief, Mr. Griese was responsible for managing over 150 people. Mr. Griese possesses superior planning abilities and interpersonal communication skills, as well as the ability to handle a diversified work environment. Mr. Griese is effective in research, data collection and analytical problem solving, resulting in his ability to apply common sense solutions to complex and challenging issues.

He has been responsible for managing all aspects of government contracting from concept to final completion. He holds knowledge with Design-Build projects, working alongside the A/E firm to ensure all plans/specifications are compliant with the RFP. He also has extensive experience with Design-Bid-Build and IDP projects. During his career, Mr. Griese has indirectly managed over 400 personnel on-site, simultaneously aided by a staff of 10.

***Additional Education & Certifications include (but not limited to):***

- Seabee Construction Management School, Gulfport, MS, 2002
- Numerous Military Leadership and Management Courses
- Continuing Education: Wide Variety of Seminars and Classes in Business Management, ICF and ACI Certified
- ICF certified
- Several LEED courses through Ever blue
- 10 HR OSHA certified, 30 HR OSHA certified
- Certified in Quality Management through the Army Corps of Engineers
- Licensed on over 40 pieces of heavy equipment
- ACI Certified in concrete technology
- SWPPP Certified
- Lead and Asbestos supervisor certified



**BUILDING RELATIONSHIPS SINCE 1957**

**J&S' MISSION**

**TO EXCEED STAKEHOLDER (CLIENTS, EMPLOYEES, VENDORS, AND OWNERS) EXPECTATIONS BY EXERCISING CHRISTIAN PRINCIPLES IN BUSINESS ACTIVITIES.**

**J&S' VISION**

**TO BE THE MODEL OF INTEGRITY AND EXCELLENCE BY WHICH THE CONSTRUCTION INDUSTRY IS MEASURED.**

**ETHICS**

J&S Construction's culture is grounded in integrity and respect, adhering to the highest standards of ethics. Our reputation as an ethical company is one of our most valuable assets. From front-end engineering and design to start up and commissioning, J&S Construction delivers industry leading construction services throughout a project's life cycle.

**PROXIMITY**

Located in Middle Tennessee, J&S Construction is strategically placed to provide services to the Southeast Region as well as other states. Markets include: Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, Missouri, North Carolina, South Carolina, Tennessee, Texas, Virginia and West Virginia.

**STATISTICS**

J&S Construction conducts 74.6 percent of its projects with repeat clients. J&S Construction has 92.4 percent of its clients which are not only satisfied, but have also stated that they were pleased or delighted with the work performed. Of J&S Construction's clients, 99.6 percent have stated that they will definitely or probably use J&S Construction again on any future project.